



**ProjectPro helped the leading fuel and fluid provider migrate from Dynamics NAV 2013 to Business Central V14 seamlessly.**

## THE CLIENT

The client is a leading turnkey solutions provider to the North American fuel infrastructure industry. Recognized as leaders and innovators, they run a specialized set of businesses dedicated to providing their end customers with unique products and solutions.

## CHALLENGES

The client was previously using NAV Solutions for operational data handling as well as project/job management. They needed a consolidated system to meet their unique business needs and run systems on one platform. And the key challenges experienced by the client were:

- Job-based estimation and tracking
- Take off functionality on items and their handling
- Job-based invoices and accounting
- Job-based material procurement
- Effective estimation reports
- Approvals and workflows
- Costing and effective management of the system

## APPROACH & SOLUTION

Our team of experts drafted a detailed Functional Requirement Document with challenges faced by the client and solutions to these problems. The client was then configured with ProjectPro to improve certain areas of their business, such as project-based accounting, job material planning, BOM and its components planning for procurement, BOM Costing, and user support.

## TECHNOLOGY USED

Microsoft Dynamics Business  
Central and ProjectPro

## MODULES IMPLEMENTED

- ProjectPro Basic – Objects/App Files
- ProjectPro Progress Billings – Objects/App Files
- ProjectPro Subcontract Management – Objects/App Files
- ProjectPro Advanced Labor – Objects/App Files
- ProjectPro customizations created by Netsmartz in the ProjectPro ISV range specifically for the client.
- ProjectPro configurations and setups for modules were already in use by the client.
- Training on ProjectPro modules licensed by the client

## THE TEAM

We assigned a project manager to handle implementation and support for the client. The project manager was responsible for the in and out activities and processes throughout the implementation and communication on the operational front with the client.

Also, a business analyst was appointed for discovery, documentation, configuration, training, and testing for ProjectPro. And a developer for analyzing the feasibility and executing the additional developments.

## THE RESULTS

With better design and the rapid implementation of ProjectPro, the client is now effectively managing:

- Streamlined job operations and management
- Access to a centralized database accessible to all the departments with integrated information relevant to general business operations and job site operations
- Improved accounting and inventory management
- Real-time project progress tracking and real-time progress billing
- Much more detailed Job-specific, and financial reporting
- Effective ways to handle Job-based material planning followed by purchase orders and change order management





### About ProjectPro

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

**20+**  
Years in Business

**100+**  
Projects

**200+**  
Years of collective  
Team Experience

**8**  
Global Locations

#### Highly qualified professionals

We have highly qualified professionals working with us to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

### About Netsmartz

#### Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.



PROJECTS  
EXECUTED



TEAM  
MEMBERS



YEARS IN  
BUSINESS



GLOBAL  
LOCATIONS



CUSTOMER  
SATISFACTION

GLOBAL ADDRESSES

**ROCHESTER, NY**

1250 Pittsford-Victor Road  
Ste 310 Pittsford, NY 14534  
PHONE: +1 585 340 1166

**TORONTO, ON**

2233 Argentia Road, East Tower, Suite  
302, Mississauga, Ontario L5N 2X7  
PHONE: +1 647 542 0114

**MELBOURNE**

Level 5, 11 Queens Road,  
Melbourne, 3004 Australia  
PHONE: +61 3 9001 5505



Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



+1 647 696 4534



[sales@projectpro365.com](mailto:sales@projectpro365.com)



[www.projectpro365.com](http://www.projectpro365.com)

**REQUEST A DEMO**

Company Certifications



ISO 9001: 2008  
CERTIFIED

