



THE CLIENT

The client is a renowned flooring and tile brand in the US, serving multi-family businesses since 1996. The company wishes to stay committed to its premier subcontractor in the new construction industry for years to come.

It has been delivering exceptional and extensive flooring and tile packages—from residential and commercial carpets, wood & laminates, resilient vinyl, rubber flooring and all types of ceramic tiles including wall tiles.

CHALLENGES

Before the client approached ProjectPro, they were looking for a cloud-based integrated software that will help them with operational challenges. These were the key challenges experienced by TCC team:

- Tedious Job Site details (progress & resource) handling.
- Tracking the project progress and progress-based billing to the customer with AIA billings.
- There was no formal process followed for holding the retention for clients and suppliers.
- No access to the Project Schedule w/o following multiple clicks process and w/o digging into detailed jobs.
- Managing the subcontractor work orders and tracking the progress of the work orders.
- There was no formal process followed to manage products sold out in kits as well as assembled products.
- Limitations to cost category based and segment-based reporting.

TECHNOLOGY USED

Microsoft Dynamics Business Central and ProjectPro

APPROACH & SOLUTION

The client worked with Netsmartz and their existing Business Central Partner to streamline their internal operations and minimize the impact on the users.

MODULES IMPLEMENTED

- ProjectPro Enterprise
 - Jobs
 - Job Budgets & Contracts
 - Job Material Planning
 - Job Change Orders & Work Orders
 - Subcontract Management
 - Progress Billings and Retention Billing
 - Progress Payment to suppliers/subcontractors
 - Job Forecasting
 - Visual Job Scheduler / Project Scheduler

THE TEAM

To handle implementation & support for the client, we assigned one project manager to manage the in and out activities and processes throughout the implementation and communication on the operational front with client.

We also assigned a Business Analyst for discovery, documentation, configuration, training and testing for ProjectPro. And one Developer for analyzing the feasibility and executing the additional developments.

RESULTS

With better design, rapid implementation and integration of ProjectPro, the client is now effectively leveraging the following benefits:

- Streamlined Job operations and management.
- Access to a centralized database accessible to all the departments with integrated information relevant to general operation and Job site operations.
- Real-time project progress tracking & real-time progress billing and retention billing.
- Much more detailed Job specific and financial reporting for monthly/quarterly and yearly comparisons.
- Effective ways to handle Job-based material planning followed by subcontractor work orders and change order management.





About ProjectPro

ProjectPro is specifically designed for Construction Firms and powered by Microsoft Dynamics NAV/Business Central to make sure you get the most out of your business software. Netsmartz LLC has the software, knowledge, and means to provide your business with the most powerful yet user-friendly construction accounting system available using the latest Microsoft technologies.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information.

Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. ProjectPro offers a smarter and better way to thrive in productivity for your construction business.

20+
Years in Business

100+
Projects

200+
Years of collective
Team Experience

8
Global Locations

Highly qualified professionals

We have highly qualified professionals working with you to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals, and Project Managers (PMP & PMI-ACP, Dynamics Sure Step).



Headquarters at Rochester

About Netsmartz

Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20 years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.



PROJECTS
EXECUTED



TEAM
MEMBERS



YEARS IN
BUSINESS



GLOBAL
LOCATIONS



CUSTOMER
SATISFACTION

GLOBAL ADDRESSES

ROCHESTER, NY

1250 Pittsford-Victor Road
Ste 310 Pittsford, NY 14534
PHONE: +1 585 340 1166

MISSISSAUGA

2233 Argentia Rd, Mississauga,
ON L5N 6A6 Canada
PHONE: +1 647 542 0114

MELBOURNE

Level 5, 11 Queens Road,
Melbourne, 3004 Australia
PHONE: +61 3 9001 5505



Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



+1 647 696 4534



sales@projectpro365.com



<https://www.projectpro365.com/>

REQUEST A DEMO

Company Certifications



ISO 9001: 2008
CERTIFIED

