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Netsmartz implemented
ProjectPro software for our
company with a future intent
of integrating our other
business units. The level of
knowledge of the application
and patience with some of the
attendees (me) during the
training sessions was
unparalleled. I would highly
recommend using Netsmartz
for any of your new software
rollouts.

Chip RProject Controls Manager



How Implementing Projectpro helped a leading underground mining contractor enhance business processes, improve data production efficiency and advance project management capabilities.

### THE CLIENT

The Client is a leading full-service underground mining contractor. With global operations, they wanted to improve their current business processes to make information readily accessible to all users within the organization and enhance data production efficiencies.

### **CHALLENGES**

The client was using Microsoft Dynamics NAV 2015 as their financial reporting solution prior to implementing ProjectPro. Between the sheer volume of projects and their specific tracking needs. The client decided to implement ProjectPro to utilize the native project management tool to help with managing jobs throughout their life cycle.

- There was no mechanism in place to define the various types of WBS structures for different customers.
- Inability to streamline Project Managers month-end job forecasts based on WBS
- Tracking of budget vs. actual costs was challenging.
- Failure to organize and segment project activities into various parts.
- There was no uniform cost code structure in the organization.
- It was a manual process to keep track of labor, machinery, and materials on a regular basis.
- Contract Billings were in several formats.
- No uniform method for organizing work orders.



### **TECHNOLOGY USED**

**Primary Technologies:** Microsoft Dynamics 365 Business Central v17 and ProjectPro

### **APPROACH & SOLUTION**

The client needed a Microsoft-based ERP solution with project costing and project management capabilities to handle multiple divisions. To scale their growth and evolve their business to new heights, they needed to move to a software solution that resolved all of their challenges.

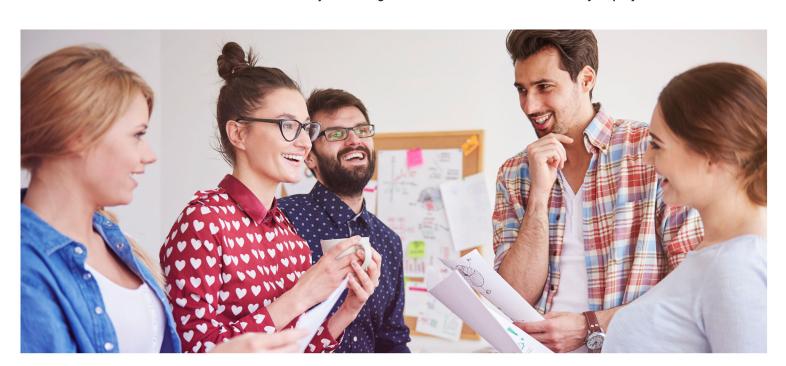
Although they were using Microsoft Dynamics NAV, they chose to incorporate ProjectPro into the latest version of Dynamics 365 Business Central to leverage the added capabilities and improve their job costing, project billings, and project management process.

### MODULES IMPLEMENTED

- ProjectPro Enterprise
  - · Advanced Job Costing
  - · Progress Billings with Retention
  - Subcontract Management
  - Advanced Job Labor

### THE BENEFITS

- Standardized their cost code structure, including the ability to use job templates.
- Subcontracts ability to roll up and service jobs into the master job for reporting and analysis.
- Ability to segregate the projects into WBS followed by WBS cost analysis.
- AIA Progress Billings with the ability to group and summarize contract lines.
- Real-time project performance visibility with better control of project management and operations.
- Improved the purchasing of materials and components for jobs by managing what items need to be purchased and when required on the job.
- Ability to track items shipped to the job site.
- Improved Project Manager's month-end job forecasting process and accuracy by capturing hours to complete the task and visibility to remaining committed purchase orders.
- Ability to manage different work orders within one job/project.







Partner

20+
Years in Business

100+ Projects

200+
Years of collective
TeamExperience

8
Global Locations

# netsmartz

Headquarters at Rochester

### **About ProjectPro**

Based on the concept of cloud, ProjectPro is a SaaS-based construction accounting and enterprise resource planning software based on Microsoft Dynamics 365 Business Central.

ProjectPro helps businesses streamline their processes with better insights into the overall project costs, resource requirement & allocation, which offers precise and timely information. Integrate all of your project accounting, management, labor & resources management, material planning, and customer relationship management through a dedicated solution. Streamline accounting processes & strengthen control of your organizations projects with ProjectPro. With integrated data, intelligent transaction processing, and robust analytical and reporting capabilities, you can reduce the time and effort it takes to access meaningful information necessary to make good business decisions.

### **Highly qualified professionals**

We have highly qualified professionals working with you to deliver our Dynamics projects. These include Functional Consultants (CPA, Industry Expert), Technical Consultants, Microsoft Certified Professionals and, Project Managers (PMP & PMI-ACP, Dynamics Sure Step).

# About Netsmartz Netsmartz, our parent company

Headquartered in Rochester, New York and with multiple offices across the globe, Netsmartz is a CMMi3 & ISO 9001:2008 certified company. Formed over 20 years ago, we currently have over 1000 employees, a rich experience of successfully executing 2000+ projects and working with small companies to Fortune 1000 clients.



PROJECTS EXECUTED



TEAM MEMBERS



YEARS IN BUSINESS



GLOBAL LOCATIONS



CUSTOMER SATISFACTION



### **GLOBAL ADDRESSES**

### ROCHESTER, NY

1250 Pittsford-Victor Road Ste 310, Pittsford, NY 14534 PHONE: +1 585 340 1166

### **IRVINE, CA**

200 Spectrum Center Dr Irvine, CA 92618

### **MISSISSAUGA**

2233 Argentia Rd, Mississauga, ON L5N 6A6 Canada PHONE: +1 647 542 0114

### **CHANDIGARH**

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### **MOHALI**

IT-C-9, Sector 67, Mohali – 160062, PHONE: +91 172-5055200

### **GURGAON**

9th Floor, JMD IT Megapolis Sector 48, Sohna Road Gurgaon – 122001 PHONE: +91 124-4978466

### **SINGAPORE**

DUO Tower, 3 Fraser Street Level 08-21 Singapore – 189352 PHONE: +65 8444 8884



### Start growing with ProjectPro today.

If you need to know more about how we can help your business thrive with Dynamics Business Central/NAV, let us show you how it works.

A member of our team will give you a detailed demo based on your specific needs.



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https://www.projectpro365.com/

## REQUEST A DEMO

Company Certifications







ISO 9001: 2008 CERTIFIED

